ACADEMIC REGULATIONS & COURSE STRUCTURE

For

MBA (Regular)

(Applicable for batches admitted from 2016-2017)



JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY: KAKINADA KAKINADA - 533 003, Andhra Pradesh, India

I Semester

| Subject | Title | Marks | Credits |
|---------|---|-------|---------|
| C-101 | Principles of Management | 100 | 3 |
| C-102 | Managerial Economics | 100 | 3 |
| C-103 | Accounting for Managers | 100 | 3 |
| C-104 | Managerial Communication & Soft skills | 100 | 3 |
| C-105 | Business Environment | 100 | 3 |
| C-106 | Quantitative Analysis for Business Decision | 100 | 3 |
| C-107 | IT – LAB | 100 | 3 |
| | Total Credits 21 | | |

II Semester

| Subject | Title | Marks | Credits |
|---------|--------------------------------------|-------|---------|
| C-201 | Financial Management | 100 | 3 |
| C-202 | Human Resource Management | 100 | 3 |
| C-203 | Marketing Management | 100 | 3 |
| C-204 | Production and Operations Management | 100 | 3 |
| C-205 | Business Research Methods | 100 | 3 |
| C-206 | Organizational Behavior | 100 | 3 |
| C-207 | Mini Project * | 50 | 2 |
| | Seminar on Mini Project | 50 | 2 |

III Semester

| Subject | Title | Marks | Credits |
|---------|--|-------|---------|
| C-301 | Strategic Management | 100 | 3 |
| C -302 | Legal Aspects of Business | 100 | 3 |
| C -303 | Business Ethics & Corporate Governance | 100 | 3 |
| E -301 | Elective – 1 | 100 | 3 |
| E-302 | Elective – 2 | 100 | 3 |
| E-303 | Elective – 3 | 100 | 3 |
| E-304 | Elective – 4 | 100 | 3 |

IV Semester

| Subject | Title | Marks | Credits |
|----------------------------|--------------------------------------|-------|---------|
| C -401 | Logistic and Supply Chain Management | 100 | 3 |
| C -402 | Entrepreneurship Development | 100 | 3 |
| E-401 | Elective – 5 | 100 | 3 |
| E-402 | Elective – 6 | 100 | 3 |
| E-403 | Elective – 7 | 100 | 3 |
| E-404 | Elective – 8 | 100 | 3 |
| | Major Project & Comprehensive Viva | Grade | 8 |
| Total Marks / Credits 2700 | | 90 | |

Elective: The student has to choose any **ONE** Specialization from the following areas in the beginning of III Semester

III SEMESTER

HR

| | SUBJECT TITLE |
|------------|-------------------------------------|
| Elective-1 | Leadership Management |
| Elective-2 | Compensation and Reward Management |
| Elective-3 | Performance Management |
| Elective-4 | Strategic Human Resource Management |

FINANCE

| | SUBJECT TITLE |
|------------|--|
| Elective-1 | Security Analysis & Portfolio Management |
| Elective-2 | Banking and Insurance Management |
| Elective-3 | Advance Management Accounting |
| Elective-4 | Strategic Financial Management |

MARKETING

| | SUBJECT TITLE |
|------------|-------------------------------------|
| Elective-1 | Consumer Behavior |
| Elective-2 | Retail Management |
| Elective-3 | Customer Relationship Management |
| Elective-4 | Strategic Human Resource Management |

SYSTEMS

| | SUBJECT TITLE |
|------------|-------------------------------------|
| Elective-1 | E-Business |
| Elective-2 | RDBMS |
| Elective-3 | Web Designing |
| Elective-4 | Strategic Human Resource Management |

IV SEMESTER

HR

| | SUBJECT TITLE |
|------------|-------------------------------------|
| Elective-5 | Organizational Development & Change |
| | Management |
| Elective-6 | Global HRM |
| Elective-7 | Labor Welfare & Legislation |
| Elective-8 | Management of Industrial Relations |

FINANCE

| | SUBJECT TITLE |
|------------|--------------------------------|
| Elective-5 | Financial Markets and Services |
| Elective-6 | Global Financial Management |
| Elective-7 | Risk Management |
| Elective-8 | Tax Management |

MARKETING

| | SUBJECT TITLE |
|------------|-------------------------------------|
| Elective-5 | Services Marketing |
| Elective-6 | Promotional Distribution Management |
| Elective-7 | Global Marketing Management |
| Elective-8 | Supply Chain Management |

SYSTEMS

| | SUBJECT TITLE |
|------------|------------------------------|
| Elective-5 | Business Intelligence |
| Elective-6 | Enterprise Resource Planning |
| Elective-7 | Cyber Laws & Security |
| Elective-8 | Information Systems Audit |

*Mini Project Report

The student should undergo survey based fieldwork under the guidance of Internal Faculty and submit the report before the completion of II Semester End Examinations.